

Workers Compensation Program

Another Revenue Stream Opportunity

Workers Compensation provides insurance to cover the medical expenses of employees injured while at their place of work. There are three main categories of Workers Compensation Programs. You should sign up for all of them. Most will typically ask you for your “hourly rate” and we recommend giving them a rate that is \$2.00 less per hour than your regular rate – to stay competitive.

Once signed up for these programs you will market to Doctors and Hospitals that deal with Federal Work Comp Patients in your local area and let them know you can provide the aide services after surgery, etc.

- 1) **Federal and State Employee Workers Compensation Programs** – that provide services to Federal and State employees who are injured at work. See the below websites regarding the Federal and State Employee Workers Compensation Programs. You will contact the programs and request to be set up as a “Provider of In Home Personal Aide Services.”

<https://www.dol.gov/owcp/contacts/fecacont.htm> - Federal Employees Workers Compensation Program. **List of regional offices by state.** Find you district and then click on it to view the phone contact information for the District Director.

<https://www.dol.gov/owcp/dfec/regs/compliance/CBPtools.htm> - **How to Enroll** in the Federal Employees Workers Compensation Program.

<https://www.dol.gov/owcp/dfec/regs/compliance/wc.htm> - State Employees Workers Compensation Program by State. Contact information.

- 2) **State Funded Workers Compensation Program for Private Company’s Employees** – state run program that provides healthcare services to private company’s employees who are injured at work.

<http://www.aascif.org/> - State Funded Workers Compensation Programs by State.

<https://classcodes.com/list-workers-compensation-state-funds-state/> - State Funded Workers Compensation Programs by State (Map).

<http://www.insureon.com/blog/post/2014/05/29/state-workers-compensation-fund.aspx> - State Funded Workers Compensation Programs – good information.

<http://www.cutcomp.com/depts.htm> - State By State Information on Workers Compensation Programs funded by the State.

- 3) **Private Insurance Workers Compensation Companies** – private insurance companies insuring private sector companies to ensure their injured workers are taken care of. Many of these insurance companies now use 3rd parties to administer their healthcare related contracts and referrals. Here is a list of companies that provide reimbursement for in home aide services when an injured worker requires this service. Contact each company and tell them you “...would like to be setup as a provider of non-medical in-home aide services and need to speak with their Provider Enrollment Credentialing Department.” They will ask for you to send them some documents to become “Credentialed.” **These documents will include things like a copy of your State Home Care License Certificate, a copy of your liability insurance policy with the name of the Work Comp Company in the “Certificate Holder” section at the bottom left of the document** (see examples in your USB Drive folder named “Insurance”).

Those in RED have traditionally been larger programs for in home aide services – but this can change anytime as others move into doing more aide service work. **We recommend contacting the following and getting signed up first: Home Care Connect, OneCall, HomeLink, and Fast360.**

HomeCare Connect

507 N. New York Ave,

Suite 200,

Winter Park, FL. 32789.

www.homecareconnect.com

OneCall

4631 Woodland Corp Blvd, Suite 310,

Tampa, FL. 33614.

www.onecallcm.com

credentials@onecallcm.com – “Provider Relations” Onboarding Team (800) 872-2875 ext. 48458

Ascential Care

333 W. Vine St., Suite 300,

Lexington, KY. 40507.

www.ascentialcare.com

HomeLink – Choose agency whose office is closest to the client location.

1111 W. San Marnan Drive,

Waterloo, Iowa. 50701.

www.vgmhomelink.com

Priority Care Solutions

3802 Corporate Park Drive, #100,

Tampa, FL. 33619.

www.prioritycaresolutions.com

Prime Health Services

7110 Crossroads Blvd,

Brentwood, TN. 37027.

www.primehealthservices.com

Fast 360, LLC – Choose agency whose office is closest to the client location.

2340 Drew Street, Suite 200,

Clearwater, FL. 33765.

www.fast360.com

EK Health, LLC

992 S De Anza Blvd, #101

San Jose, CA. 95129.

www.ekhealth.com

KeyScripts, LLC

1970 Technology Pkwy,

Mechanicsburg, PA. 17050.

www.keyscriptsllc.com

Coventry, LLC

3200 Highland Avenue,

Downers Grove, IL. 60515.

www.coventryhealthcare.com